

# Honda LC Library

COUPONS . AD LINES . LOGOS . LETTERS



# **Coupon Categories**

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Number	Description	
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O01	Exterior Detailing Special	
O02	Complete Detailing Special	
O03	Complete Detailing Special with bullets	
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P02	Try Our Express Service For Your Next Oil Change	
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Number	Description
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Q01*	<xxx,xxx mile=""><xx month=""> Recommended Maintenance</xx></xxx,xxx>
Q02*	<xxx,xxx mile=""><xx month=""> Recommended Maintenance</xx></xxx,xxx>
Q02*	<xxx,xxx mile=""><xx month=""> Recommended Maintenance</xx></xxx,xxx>

*SRS Onl	y Coupon
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Number	Description
R04	What is Maintenance Minder®?
R05	Watch for the Wrench!
R06	What do my Maintenance Minder® Codes Mean?
T01	Engine Air Filter Replacement
U01	Shocks and Strust Replacement
V01	Parts and Accessories Discount
V1A	Parts and Accessories Discount
V02	Discount on Vehicle Service
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V03	Honda Owner Workshop with bullets
V04	Service Clinic
Y01-Y11	Write-Your-Own With Price
Y0A-Y9A	Write-Your-Own (2 prices)
Y26-Y28	<xxx,xxx mile=""><xx month=""> Write-Your-Own With Price</xx></xxx,xxx>
Z01-Z11	Write-Your-Own Without Price

### Oil and Filter

### Oil and Filter Change

Few things are more important to the overall performance of your Honda's engine than the oil filter that keeps it clean. We use Honda Genuine oil filters, specifically designed for your Honda.



**Dealer Name** 

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/

### Oil and Filter (with Standard Model & 0W-20 Oil)

### Oil and Filter Change

Few things are more important to the overall performance of your Honda's engine than the oil filter that keeps it clean. We use Honda Genuine oil filters, specifically designed for your Honda.



xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Please refer to your vehicle ual for "0W-20 Oil" vehicles. Expires xx/xx/xx

### Oil and Filter

### Oil and Filter Change



- Replacing the engine oil per specifications (up to 5 quarts)
- Replacing the Honda Genuine oil filter
- Checking/adjusting fluid levels



Dealer Name

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Oil and Filter

### Oil Change with Multi-Point Inspection

- · Replacing engine oil per specifications
- Assessing/Adjusting fluid levels
- · Complimentary multi-point inspection



**Dealer Name** 

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/:

A04

### Oil and Filter

### Oil and Filter Change

Few things are more important to the overall performance of your Honda's engine than regular oil and filter changes performed by our expert, Honda-trained technicians.



xxx-xxx-xxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Oil and Filter

### Oil and Filter Change Plus Tire Rotation

Changing your Honda's oil and filter regularly is vital for your engine's long life; properly rotated tires can last longer and help improve your gas mileage. Why go anywhere else for these important services? Bring in this coupon today and

- Replace engine oil per specifications
   Install Honda Genuine oil filter
- Rotate tires

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx



# Oil and Filter (with Standard Model & 0W-20 Oil)

### Oil and Filter Change

Includes:

- · Replacing the engine oil per specifications (up to 5 quarts)
- · Replacing the Honda Genuine oil filter
- · Checking/adjusting fluid levels

**Dealer Name** 

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Please refer to your vehicle owner's manual for "0W-20 Oil" vehicles. Expires xx/xx/xx.

Standard Models

0W-20 Oil

Standard Models

A2A

A3A

### Oil and Filter (with Standard Model & 0W-20 Oil)

### Oil Change with Multi-Point Inspection

Includes:

- · Replacing engine oil per specifications
- Assessing/Adjusting fluid levels
- Complimentary multi-point inspection

0W-20 Oil

**Dealer Name** 

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Please refer to your vehicle owner's manual for "OW-20 Oil" vehicles. Expires xx/xx/xx.

# Oil and Filter (with Standard Model & 0W-20 Oil)

### Oil and Filter Change

Few things are more important to the overall performance of your Honda's engine than regular oil and filter changes performed by our expert, Honda-trained technicians.



Standard Models

0W-20 Oil

**Dealer Name** 

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### Oil and Filter (with Standard Model & 0W-20 Oil)

### Oil and Filter Change Plus Tire Rotation

Oil & filter changes are vital for engine life. Rotated tires can last longer & may improve

- Replace engine oil per specifications
- · Install Honda Genuine oil filter
- · Rotate tires

### **Dealer Name** XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Please refer to your vehicle owner's manual for "0W-20 Oil" vehicles. Expires xx/xx/xx.



Standard Models

### Maintenance

### **Minor Scheduled Maintenance**

B01

Our Honda-trained technicians use Honda Genuine Parts, so you can enjoy better gas mileage and drive with confidence. Why go anywhere else?



**Dealer Name** 

XXX-XXX-XXXX Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx

### Maintenance

### Intermediate Scheduled Maintenance

B02

Regular maintenance is the best way to protect your investment. It can help improve reliability, gas mileage, HONDA

Dealer Name

xxx-xxx-xxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Maintenance

### **Discount on Vehicle Service**

B04 ■



Our Honda-trained technicians know your Honda best, helping to extend vehicle life and helping to ensure the job is done right the first time. Use this coupon toward any service.

**Dealer Name** xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Maintenance

### **Minor Scheduled Maintenance with Complimentary Multi-Point Inspection**

HONDA

Our Honda-trained technicians will perform a complimentary multi-point inspection with any minor scheduled maintenance, so you can drive with confidence.

**Dealer Name** 

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/x

### Maintenance

### **Major Scheduled Maintenance**

B03

B1A

Our Honda-trained technicians know your Honda best, helping to extend vehicle life and helping to ensure the job is done right the first time.

HONDA

**Dealer Name** 

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### **Battery**

### **Battery Inspection**

Everyday driving conditions can affect your battery more than you think. Come in today for a battery inspection.



**Dealer Name** 

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/x

C03

C05

### **Battery**

### **Battery Replacement**

Have a Honda Genuine battery installed today and drive confidently! Includes our 100-month limited warranty.



Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Battery

### **Take Our Battery Test Today**

A complete diagnostic battery test by our Honda-trained technicians that will help you avoid unexpected battery failure.



**Dealer Name** xxx-xxx-xxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### **Battery**

### **Honda Battery Special**

For best performance, install a new Honda Genuine battery. Includes:

- · Complimentary installation
- Complimentary charging system check
   100-month limited warranty & nationwide warranty



**Dealer Name** 

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/



### **Battery**

### **Battery with 100-Month Limited Warranty**

Great warranty with a Honda Genuine battery! Our 100-month limited warranty provides:

- · Full coverage for the first 36 months
- · Prorated coverage for remainder of warranty period



Prices may vary by model. Plus taxes and fees where applicable. Please present

coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Battery

### **Summer Battery Special**

Honda Genuine batteries meet Honda's rigorous specifications for quality & dependability, and can help extend vehicle life & performance. Includes our 100-month limited warranty.



C06

**Dealer Name** 

xxx-xxx-xxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### **Brakes**

### **Brake Inspection**

Your brakes are important to the safety of you and your passengers. Our Honda-trained technicians will do a thorough inspection of your brake system. Why go anywhere else?



**Dealer Name** XXX-XXX-XXXX Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### **Brakes**

### **Brake Pad Replacement**

Feel at ease knowing that Honda Genuine brake pads are engineered to meet the exact braking specifications of your Honda. Come in for a brake pad replacement today.



Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

D05

### **Brakes**

### **Front Brake Special**

- · Replace front pads
- · Inspect discs/calipers/lines/hoses/cylinders/

\*Extra charges may apply for resurfacing, replacement or repair of discs, cylinders/calipers or master cylinder



xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### **Brakes**

### **Brake Inspection**

Make sure your brakes are working properly:

- · Inspect brake pads/shoes, rotors/drums, master cylinder, calipers & wheel cylinders
- Check brake fluid level
- · Check/adjust parking brake



**Dealer Name** 

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### **Brakes**

### **Front Brake Special**

· Replace front pads Inspect discs/calipers (or drums/cylinders)\*, fluid, lines, hoses, master cylinder\*

\*Extra charges may apply for resurfacing, replacement or repair of discs, cylinders/calipers or master cylinder.



Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### **Brakes**

### Front or Rear Brake Special

· Replace front or rear pads

· Inspect discs/calipers/lines/hoses/cylinders/ master cylinder\*

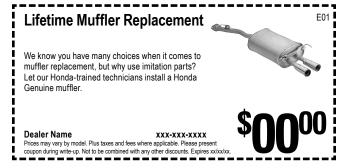
\*Extra charges may apply for resurfacing, replacement or repair of discs, cylinders/calipers or master cylinder.

xxx-xxx-xxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/x



### **Exhaust**



### **Exhaust**



### **Exhaust**



# **Cooling System - F Coupons**

### Cooling System

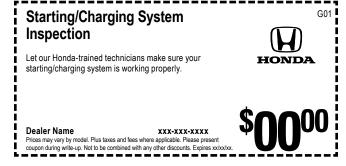


### Cooling System

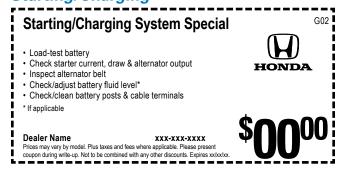


# **Starting/Charging System - G Coupons**

### Starting/Charging



### Starting/Charging



### Clutch

### **Clutch Replacement**

H01

Don't go just anywhere to have your clutch replaced. We use Honda Genuine Parts, designed specifically for your



**Dealer Name** 

**XXX-XXX-XXXX** 

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### **Timing Belt - I Coupons**

### **Timing Belt**

### **Timing Belt Replacement**

We will install a Honda Genuine timing belt\* and inspect the water pump/camshaft/crankshaft seals & other belts.





Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.



### **Timing Belt**

### **Timing Belt Replacement**

A broken timing belt can harm your engine!

- · Replace drive belts/timing belt\*
- · Check water pump/camshaft/crankshaft seals



**Dealer Name** 

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx



### **Timing Belt**

### **Timing Belt and Water Pump** Replacement

A broken timing belt can harm your engine!

- Replace water pump & timing belt\*
- · Inspect camshaft and crankshaft seals

\*Not all vehicles have timing belts. Check owner's manual or call us.

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/





### Timing Belt (2 prices)

### **Timing Belt Replacement**

We will install a Honda Genuine timing belt\* and inspect the water pump/camshaft/crankshaft seals & other belts.

\*Not all vehicles have timing belts. Check the owner's manual or



Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### Timing Belt (2 prices)

### **Timing Belt Replacement**

A broken timing belt can harm your engine!

- · Replace drive belts/timing belt\*
- · Check water pump/camshaft/crankshaft seals

\*Not all vehicles have timing belts. Check owner's manual or call us.



**Dealer Name** 

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

6-Cylinder Price

### Timing Belt (2 prices)

### **Timing Belt and Water Pump** Replacement

A broken timing belt can harm your engine!

- Replace water pump & timing belt\*
- · Inspect camshaft and crankshaft seals

\*Not all vehicles have timing belts. Check owner's manual or call us.



Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### Tires, Wheels, Alignment

### Complimentary Mounting and **Balancing with Tire Purchase**

Receive complimentary mounting and balancing, performed by our Honda-trained technicians, with the purchase of four tires.



**Complimentary** xxx-xxx-xxxx r repair order. Please present coupon during write-up. Expires xx/xx/xx

# Tires, Wheels, Alignment

### Wheel Balance Special

Properly balanced wheels can provide a smoother ride and more uniform tire wear. Our Honda-trained technicians will balance your wheels and properly inflate all four tires.



**Dealer Name** Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Tires, Wheels, Alignment

### **Tire Rotation Special**

Properly rotated tires can last longer, improve gas mileage, provide a smoother ride and more uniform tire wear. Our Honda-trained technicians will rotate and properly inflate all four tires



**Dealer Name** xxx-xxx-xxxx Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/x

xxx-xxx-xxxx

# Tires, Wheels, Alignment

### Tire Balance and Rotation

Properly balanced & rotated tires can improve tire life, gas mileage, ride comfort and uniform wear. Our Honda-trained technicians will balance, rotate and inflate all four tires.



**Dealer Name** xxx-xxx-xxx Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/x

xxx-xxx-xxxx

# Tires, Wheels, Alignment

### Tire Balance and Rotation with Brake Inspection

Includes:

- · Inspecting tires
- · Checking/adjusting tire pressure
- Balancing and rotating all four tires
- Inspecting front & rear brakes

### Tires, Wheels, Alignment

### Front and Rear Alignment Special

Let our Honda-trained technicians ensure that your wheels are properly aligned to minimize uneven or excessive tire wear



Tires, Wheels, Alignment

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### All-Wheel Alignment

- Adjust caster, camber & toe-in as needed
- Check suspension, steering linkage & steering rack preload
- Inspect wheels & tires
- Adjust tie rods as needed to center steering wheel
- · Road test



Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

# Tires, Wheels, Alignment

**Honda Authorized Tires** 

Honda Authorized Tires are engineered specifically for your vehicle to help:

- · Keep passengers & cargo safe
- · Maintain vehicle performance
- · Improve ride quality
- \* Offer applies to purchase of four tires

XXX-XXX-XXXX Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/x



# Tires, Wheels, Alignment

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx

### **Honda Authorized Tires**

Honda Authorized Tires are engineered specifically for your vehicle to help:

- · Keep passengers and cargo safe
- · Maintain vehicle performance
- · Improve ride quality

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

# Tires, Wheels, Alignment

### We Sell Tires!

Get Honda Authorized Replacement Tires for original fit and performance and to help maintain optimal gas mileage and safety.



**Dealer Name** xxx-xxx-xxxx Prices may vary by model. Plus taxes and fees where applicable. Plea coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Tires, Wheels, Alignment

### We Sell Tires!

Get Honda Authorized Replacement Tires for original fit and performance and to help maintain optimal gas mileage and safety.



MICHELIN Onlinental DUNLOP BRIDGESTONE BFGoodrich GOOD YEAR TIPESTONE WYOKOHAMA TIRES

**Dealer Name** xxx-xxx-xxx Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

# Tires, Wheels, Alignment

### We Sell Tires!

Get Honda Authorized Replacement Tires\* for original fit and performance and to help maintain optimal gas mileage and safety.

\*Offer valid with a purchase of four tires



**Discount On Tires** 

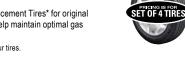
J9D

### Tires, Wheels, Alignment

### We Sell Tires!

Get Honda Authorized Replacement Tires\* for original fit and performance and to help maintain optimal gas mileage and safety.

\*Offer valid with a purchase of four tires.



MICHEUM Ontinental DUNLOP BRIDGESTONE BFGoodrich GOOD YEAR TIPESTONE YOKOHAMA TIRES

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

# **Discount On Tires**

### Tires, Wheels, Alignment

Prices may vary by model. Plus taxes and fees where applicable. Please present

ined with any other discounts. Expires xx/xx/x

### We Sell Tires! Buy One, Get One!

coupon during write-up. Not to be comb

Get Honda Authorized Replacement Tires for original fit and performance and to help maintain optimal gas mileage and safety.



Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Road Hazard Coverage

### **Honda Authorized Tires Come** with 24 Months of Road Hazard Coverage



Road Hazard Coverage includes repair or replacement of tires damaged during the course of normal driving. Ask your service advisor for details.

Dealer Name xxx-xxx-xxx Prices may vary by model. Plus taxes and fees where applicable. Please prese during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### Buy 4 Tires for the Price of 3!

### Buy 4 Tires for the Price of 3!

For optimal performance, gas mileage and safety, choose Honda Authorized Tires from your Honda dealer. Right now, purchase four tires for the price of three.



J15

Dealer Name xxx-xxx-xxx Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

We Sell Tires for Your Honda

coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### We're Checking Tires

### **Tire Inspection** We're Checking:





Properly maintained tires may improve gas mileage, ride quality and tire life. Let our Honda-trained technicians inspect the condition of your tires.

xxx-xxx-xxxx Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/x

**Complimentary** 

Model	As low as	1
Accord	\$00.00	11
Civic	\$00.00	U
Crosstour	\$00.00	O
CR-V	\$00.00	
	\$00.00	
Fit	\$00.00	
Insight		0
Odyssey	\$00.00	ъ.
		RIC
Ridgeline	\$00.00	EAC
Dealer Name See dealer for the sizing details. Plus tax	XXX-XXX-XXXX  kes and fees where applicable. Please present	1.

### We Sell Tires for Your Honda

Model	As low as	
	\$00.00	$\Lambda \Lambda$
0: :	\$00.00	\ <b>H</b> /
Crosstour	******	
CR-V		HONDA
CR-Z		
Fit	<b>****</b>	The state of the s
Insight	\$00.00	
Odyssey	\$00.00	
Pilot	\$00.00	THE MILE THE
Ridgeline	\$00.00	
Dealer Name	xxx-xxx-xxxx	

### Air Conditioning

### Air Conditioning Inspection

K01 ■

· Inspect radiator, belts, heater valve, outlet temperature, pressures, condenser fan & compressor clutch operation · Check hoses & connections for leaks\*



\* Refrigerant charges may apply.

**Dealer Name** xxx-xxx-xxxx

### Air Conditioning

### **Air Conditioning Service**

K02 ■

Our Honda-trained technicians will inspect and test your A/C system for leaks, and add the proper refrigerant (if necessary).\*



\* Extra charge may apply.

**Dealer Name** 

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/

### Air Conditioning

### Honda Cabin Air Filter Replacement



Keep dust, pollen and pollutants out of your passenger cabin with a new Cabin Air Filter:

- Blocks dust, pollen, mold spores and other pollutants
- · HEPA filter technology

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/x



# General - L Coupons

### General

### **Complimentary Loaner Car**

L01



We'll provide you with a Complimentary Loaner Car with selected Honda services or repairs. Call us for details.

**Dealer Name** 

### General

### **Complimentary Loaner Car**

L1A

L05

We'll provide you with a Complimentary Loaner Car with selected Honda services or repairs of \$300 or more. Call us for details.

**Dealer Name** 

xxx-xxx-xxxx

### General

### **Honda Genuine Parts and Accessories**

XXX-XXX-XXXX

HONDA

Some Honda owners get personal satisfaction from doing their own maintenance and repair work. Use Honda Genuine Parts and Accessories to personalize and enhance your vehicle.

**Dealer Name** xxx-xxx-xxx

### General

### We Match Any Competitor's Offer!

We accept any service coupons you receive from anyone! \* Simply present competitor's offer at time of service write-up. Not valid on previous purchases.

**Dealer Name** xxx-xxx-xxxx One per customer repair order. Please present coupon during write-up. Expires xx/xx/xx

### General

### Have You Tried the Official Honda **Owners Site?**



- View maintenance schedule
- Shop for Honda Genuine Parts & Accessories
- · Receive service offers and view recall info

To receive Service Reminders, go to owners.honda.com

Prices may vary by model. Plus taxes and fees where applicable. Please present coupor during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### **Dealer Name** XXX-XXX-XXXX

### General

**eStore** 

L09

Your online source for Honda Genuine Parts and Accessories

· Write-your-own text here.

Visit www.estore.honda.com

**Dealer Name** 

xxx-xxx-xxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupor during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### General

### **Discount on Honda Care®** Vehicle Service Contracts

HONDA Financial Services

A Honda Care Vehicle Service Contract is the only

- Honda factory-backed protection plan with:
- · Comprehensive Component Coverage Concierge Emergency Service
- Roadside Assistance and more!

**Dealer Name** XXX-XXX-XXXX Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/x



### General

Free CARFAX® Vehicle History Report and free no obligation appraisal of vehicle value CARFAX

- · Used vehicle values are higher than ever
- You may be very pleased with your Honda's value!

Prices may vary by model. Plus taxes and fees where applicable. Please present coupor ounts. Expires xx/xx/xx

### General

Free vehicle history report and free no obligation appraisal of vehicle value



L16

- · Used vehicle values are higher than ever
- You may be very pleased with your Honda's value!

Dealer Name

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### General

### We're a President's Award Winner!

L08

L10

Our dealership qualified for this Honda award based on:

- · High standard of customer satisfaction based on customer's surveys
- High level of training completed by our Parts and Service Managers



**Dealer Name** 

xxx-xxx-xxxx

### General

### Your Honda Dealer: One-Stop Service Shop



· Honda Genuine Motor Oil, Coolant, Brake Fluid, Power Steering Fluid, Automatic Transmission Fluid

- Honda Genuine Battery with 100 month limited warranty
- · Honda Authorized Replacement Tires

Dealer Name

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### General

### Free Shuttle Service

We'll provide you with Free Shuttle Service to and from the dealership for any repair requiring a longer service stay. Why go anywhere else?

**Dealer Name** 

XXX-XXX-XXXX

### General

### **Test Drive a New Honda Accord** and Save on an Oil Change



· Oil change discount only available after test drive is complete

Includes Oil Filter & 5W-20 motor oil

Dealer Name

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. 0W-20 oil ex Please present coupon during write-up. Not to be combined with any other discounts.

### General

### Free AutoCheck vehicle history report and free no obligation appraisal of vehicle value



· Used vehicle values are higher than ever

You may be very pleased with your Honda's value!

Dealer Name

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### General

### **Your Service Maintenance Plan:**

L18

L20

- · Ensures your vehicle is serviced by factory-trained Honda Technicians
- Helps protect your investment
- Can transfer coverage upon selling vehicle
- · Backed by American Honda Motor Co., Inc.

HONDA

**Dealer Name** 

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### General

### **Try Our Easy Online Appointment Scheduling!**



Go to www.dealername.com to schedule your appointment.

**Dealer Name** 

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Other restrictions may apply. Expires xx/xx/xx. For VIN: AB1234C5

### General

### **Discount with Online Scheduling**



Due for Service? Access our Online Service Scheduling 24 hours a day 7 days a week on any PC or mobile device and save. It's quick and easy. A few clicks and you're done.

Go to www.dealername.com to schedule your appointment.

**Dealer Name** 

xxx-xxx-xxxx



### General

### **Test Drive a New Honda** and Save on an Oil Change

L19

Test drive any of our new vehicles and receive a discount on an oil change!

- · Discount only available after test drive is complete
- · Includes engine oil and oil filter

**Dealer Name** 

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Other restrictions may apply. Expires xx/xx/xx.

### General

### **Test Drive a New Honda** and Save on an Oil Change

Test drive any of our new vehicles and receive a discount on an oil change!

- · Discount only available after test drive is complete
- · Includes engine oil and oil filter

HONDA **Standard Models** 

0W-20 Oil

### **Dealer Name**

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Parts & Accessories

### Honda Genuine Oil Filter

Through advanced technology and the use of superior materials, Honda Genuine oil filters are designed specifically for your Honda. Present this coupon at our Parts Department and save



**Dealer Name** 

xxx-xxx-xxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupo during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### Parts & Accessories

### Honda Genuine Battery

Honda Genuine batteries meet Honda specifications for superior reliability and performance. With 100-month limited warranty. Ask about installation.

\*Coupon valid at Parts Dept. only.



xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/i

### Parts & Accessories

### **Discount on Honda Genuine** Accessories

Some Honda owners get tremendous personal satisfaction from installing Honda Genuine Accessories to personalize and enhance the appearance of their Honda. Bring this coupon to our Parts Department and save!



M05

**Dealer Name** 

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx



### Parts & Accessories

### Honda Genuine Windshield Wiper Inserts

See the world more clearly through the windshield of your Honda. Use Honda Genuine windshield wiper inserts, designed specifically for your Honda. Ask us about installation.



Dealer Name

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/

### Parts & Accessories

### Honda Boutique and **Clothing Items**

Show your Honda pride - purchase any Honda Boutique item or clothing in stock.



**Dealer Name** 

xxx-xxx-xxx

Prices may vary. Plus taxes and fees where applicable. Not to be combined with any other discounts. Expires xx/xx/xx.

### Parts & Accessories

### Honda Genuine Air Filter

Protect against engine-damaging airborne particles. Honda Genuine air filters are specifically designed for your Honda.



**Dealer Name** 

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/x



### Parts & Accessories

### **Discount on Honda Genuine Parts**

M04

Some Honda owners get personal satisfaction from doing their own maintenance and repair work on their Honda. Use Honda Genuine Parts. Bring this coupon to our Parts Department and save.

HONDA

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/x

### Parts & Accessories

### Honda Genuine All Season Floor Mats

Protect your Honda's original carpet from wear and tear with Honda Genuine All Season floor mats. These mats are custom-contoured to fit your Honda perfectly. Ask us about installation.



**Dealer Name** 

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx

### Parts & Accessories

against rust and corrosion.

### Honda Genuine Touch-up Paint

Inspect your Honda regularly for stone chips and scratches. Honda's touch-up paint, color matched to your vehicle, camouflages tiny chips and protects



XXX-XXX-XXXX

\*Does not include white touch-up paint. Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### Parts & Accessories

### Honda Genuine Windshield Wiper Inserts - Complimentary with Scheduled Maintenance

See the world more clearly through the windshield of your Honda with new Honda Genuine wiper inserts. Now complimentary with any scheduled maintenance service.

> Complimentary xxx-xxx-xxx

**Dealer Name** Please present coupon during write-up. Expires xx/xx/xx

### Parts & Accessories

### Honda Genuine Windshield Wiper Inserts 99¢ with any Service

See the world more clearly through the windshield of your Honda with new Honda Genuine wiper inserts. Now only 99¢ each with any service.



**Dealer Name** XXX-XXX-XXXX Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### Parts & Accessories

### Travel in style with the Honda Cargo Net or Cargo Organizer

Whatever you need to carry, our Cargo Net or Organizer will make transporting it a breeze. Your items will stay secure wherever you go.



Prices may vary by model. Plus taxes and fees where applicable. Please present

coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Parts & Accessories

### Spring Clean your Honda

M19

M22

M24

Get a great deal on our Honda Genuine Car Care Kit with any service.

One kit per customer repair order.

xxx-xxx-xxxx Prices may vary by model. Plus taxes and fees where applicable. Please present co during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Parts & Accessories

### Protection Package - Splash Guards, Wheel Locks and Trunk Trays\*

Protect against weather, dirt and theft with a Honda Genuine Protection Package.

\* Model specific. Ask for details. Purchase from our parts department

or from www.estore.honda.com.

**Dealer Name** XXX-XXX-XXXX Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/

HONDA

### Parts & Accessories

### Honda Genuine Remote Engine **Start System**

Providing the convenience of starting your car at a distance - the ultimate in convenience and comfort when living in cold or hot climates!



Contact your dealer for Model & Model year availability.

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Parts & Accessories

### Your Trunk Has Never Looked So Good!



Protect your trunk's carpeting with a custom-fit trunk tray:

- · Rugged, quality molded plastic
- · Textured surface to help prevent sliding
- Embossed with vehicle logo

Dealer Name xxx-xxx-xxxx One per customer repair order. Please present coupon during write-up Offer applies to model years 2001–2005 only. Expires xx/xx/xx.

### Parts & Accessories

### Pack Your Honda and Enjoy the **Great Outdoors!**

M18

With Honda Genuine Roof Racks, Attachments and Cross Bars, you can:

- · Securely haul bikes, skis, etc.
- · Prevent damage to vehicle interior
- · Enjoy more space inside your vehicle

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### Parts & Accessories

### Organize Your Stuff with Style Using **Honda Genuine Cargo Accessories**



Whatever you need to carry, our Cargo Nets, Hooks, or Cargo Organizers will make transporting it a breeze.

Prices may vary by model. Plus taxes and fees where applicable. Please prese

during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Parts & Accessories

# Honda Genuine All Season Protection Package Splash Guards, All Season

Floor Mats and Trunk/Cargo Tray\*

Protect your Honda from weather and dirt with a Honda Genuine Protection Package. It's the ideal way to protect your investment - inside and out!

\*Specific to model. Includes installation

**Dealer Name** XXX-XXX-XXXX Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/

### Parts & Accessories

### Honda Genuine Moonroof Visor

M27

M23

Helps reduce wind noise and glare

Aerodynamic construction allows air to circulate through cabin, even in inclement weather

Sturdy, attractive, and crack-resistant

HONDA

Prices may vary by model. Plus taxes and fees where applicable. Please present upon during write-up. Not to be combined with any other discounts. Expire

### Parts & Accessories

### Honda Genuine Running Boards and Side Steps



M28

- Easier entry and exit for driver and front passenger
   Increased side-splash protection
   Integrated design helps ensure proper fit

HONDA

**Dealer Name** xxx-xxx-xxx Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx Parts & Accessories

### **Honda Genuine Wheel Locks**

· Theft deterrent

- · Chrome-plated triple nickel finish for brilliant shine and corrosion prevention
- Durable hardened-steel construction



M29

**Dealer Name** xxx-xxx-xxxx Prices may vary by model. Plus taxes and fees where applicable. Please prese coupon during write-up. Not to be combined with any other discounts. Expires:

### Inspection

### **Honda Visibility Inspection**

N01

We check:

- · Exterior lights
- · Front/rear wipers/washers
- · Fill front/rear wiper/washer reservoirs
- · Mirrors and heat & defrost controls
- \* Wiper insert/blade replacement & fluid extra, if needed.

Dealer Name

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

HONDA

### Inspection

### State Inspection

N03

Our Honda-trained technicians will perform a State Inspection on your vehicle. Call us for details.



**Dealer Name** 

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Inspection

### **Multi-point Inspection with** Any Service



Our Honda-trained technicians will inspect your vehicle and let you know if anything needs attention. Call us for details.



xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Inspection

### **Honda Visibility Inspection**

N02



- Check condition/operation of exterior lights
  Check condition/operation of front/rear wipers and washers
- · Check/fill front/rear windshield washer reservoirs
- · Check operation of all mirrors and heat and defrost controls
- \* Replacement wiper inserts/blades and fluid extra (if needed)

**Dealer Name** 

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupor during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### Inspection

### **Complimentary Multi-Point** Inspection with Any Service



Our Honda-trained technicians will inspect your vehicle and let you know if anything needs attention. Call us for details.

HONDA

**Dealer Name** xxx-xxx-xxxx Complimentary

### Appearance

### **Exterior Detailing Special**

A clean car is a happy car. We use a full line of Honda Genuine car care products formulated exclusively for



**Dealer Name** 

xxx-xxx-xxxx Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xxi

# Appearance

### **Complete Detailing Special**

003

Make your Honda look like new!

- · Clean carpets and interior trim
- · Refresh fabric protection on seats\* and deodorize
- · Exterior wash, wax and buff
- · Clean all windows and wheels
- \* If applicable

Dealer Name

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx



HONDA

### Appearance

### **Complete Detailing Special**

002

Take advantage of our complete detailing special. We use a full line of interior and exterior Honda Genuine car care products designed exclusively for your Honda.



**Dealer Name** 

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx

# **Express Service - P Coupons**

### **Express Service**

### Save Time and Money with Our **Express Service**

Use our Express Service and make taking care of your Honda even easier. We use Honda Genuine Parts designed specifically for your Honda.



**Dealer Name** 

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where ap coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### **Express Service**

### Try Our Express Service For Your **Next Oil Change**

Use our Express Service oil and filter change and make taking care of your Honda even easier. Our



Honda-trained technicians will change your oil and filter while you wait.

**Dealer Name** 

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Please refer to your vehicle owner's manual for "OW-20 Oil" vehicles. Expires xx/xx/xx.

### Express Service

### **Try Our Express Service For Your Next Oil Change**

Use our Express Service oil and filter change and make taking care of your Honda even easier. Our Honda-trained technicians will change your oil and filter while you wait.



P02

**Dealer Name** 

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Express Service

### **Express Service Oil Change** With Complimentary **Multi-Point Inspection**

Oil and filter change with a complimentary multi-point inspection that takes less than 30 minutes. Express Service is performed by Honda-trained technicians using Honda Genuine Parts.

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Please refer to your vehicle owner's manual for "0W-20 Oil" vehicles. Expires xx/xx/xx.



### Express Service

### **Express Service Oil Change** With Complimentary **Multi-Point Inspection**

Come in for an oil and filter change with a complimentary multi-point inspection - designed to be completed in less than 30 minutes. Express Service is performed by Hondatrained technicians using Honda Genuine Parts. All this at a competitive price! Why go anywhere else?

**Dealer Name** 

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Please refer to your vehicle owner's manual for "0W-20 Oil" vehicles. Expires xx/xx/xx.



# **Express Service**

### **Express Service Oil Change With Complimentary Multi-Point Inspection** - No Appointment Necessary

Oil & filter change with complimentary multi-point inspection convenient while-you-wait service. Performed by Honda-trained technicians with Honda Genuine Parts.

Standard Models

ExpressService 2

P3D I

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Please refer to your vehicle owner's manual for "0W-20 Oil" vehicles. Expires xx/xx/xx.

### Express Service

### **Express Service Oil Change With Complimentary Multi-Point Inspection** - No Appointment Necessary

Oil & filter change with complimentary multi-point inspection that takes under 30 minutes (extra time for car wash). Performed by Honda-trained technicians using Honda Genuine Parts

**Dealer Name** XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Please refer to your vehicle owner's manual for "0W-20 Oil" vehicles. Expires xx/xx/xx.



### **Express Service**

### Minor Scheduled Maintenance

Our Honda-trained technicians use Honda Genuine Parts to help improve gas mileage and longer vehicle life. We work while you wait with Express Service.



**Dealer Name** 

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/x

### Express Service

### **Express Service Oil Change** With Complimentary Multi-Point Inspection Plus Tire Rotation

- · Replacing engine oil
- Installing Honda Genuine oil filter & tire rotation
- Complimentary multi-point inspection

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Please refer to your vehicle owner's manual for "0W-20 Oil" vehicles. Expires xx/xx/xx.



### Express Service

### **Express Service Oil Change** With Complimentary **Multi-Point Inspection**

Oil and filter change with a complimentary multi-point inspection - convenient while-you-wait service. Express Service is performed by Honda-trained technicians using Honda Genuine Parts.

**Dealer Name** 

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Please refer to your vehicle owner's manual for "OW-20 Oil" vehicles. Expires xx/xx/xx.



### Express Service

### **Express Service Oil Change** With Complimentary **Multi-Point Inspection**

Oil & filter change with complimentary multi-point inspection that takes under 30 minutes (extra time for car wash). Performed by Honda-trained technicians using Honda Genuine Parts.

**Dealer Name** 

xxx-xxx-xxxx Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Please refer to your vehicle owner's manual for "0W-20 Oil" vehicles. Expires xx/xx/xx.

ExpressService Quick, Easy & Affordable Standard Models 0W-20 Oil

### Express Service

### **Express Service Oil Change** With Complimentary **Multi-Point Inspection**

Oil and filter change with a complimentary multi-point inspection - convenient while-you-wait service. Express Service is performed by Honda-trained technicians using Honda Genuine Parts.

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupor during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.



### Express Service

### **Express Service Oil and Filter Change Plus Tire Rotation**

Includes:

- · Replacing engine oil
- · Installing Honda Genuine oil filter
- · Tire rotation

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Please refer to your vehicle owner's manual for "0W-20 Oil" vehicles. Expires xx/xx/xx.



### Express Service

### Intermediate Scheduled Maintenance

Regularly maintaining your Honda is the best way to protect your investment and to help ensure long-term reliability. A well-maintained vehicle uses less fuel, emits fewer air pollutants and lasts longer than a poorly maintained vehicle



P05

Try our Express Service ... it's fast and easy.

**Dealer Name** XXX-XXX-XXXX Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/

### **Express Service**

### **Major Scheduled Maintenance**

Don't trust just anyone to perform major maintenance on your Honda. Our Honda-trained technicians know your Honda, and you can feel confident the job will be done right the first time. A well-maintained vehicle can prolong the life of your investment and protect your resale value. Save time and money with Express Service.



P06

**Dealer Name** 

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Express Service

### Write-Your-Own With Price



Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Express Service

### **Discount on Express Service**



Enjoy, convenient, while-you-wait service from our Honda-trained technicians. Use this coupon toward any Express Service.

Dealer Name xxx-xxx-xxxx Prices may vary by model. Plus taxes and fees where applicable. Please preser coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/



### Express Service

### **Express Service Oil Change** With Complimentary **Multi-Point Inspection**



Oil and filter change with a complimentary multi-point inspection designed to take less than 30 minutes. Express Service is performed by Honda-trained technicians using Honda Genuine Parts.

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/x

### Express Service

### **Express Service Oil Change** With Complimentary **Multi-Point Inspection**



Oil and filter change with a complimentary multi-point  $inspection-convenient\ while-you-wait\ service.\ Express$ Service is performed by Honda-trained technicians using Honda Genuine Parts

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Express Service

### Write-Your-Own With Price



P07-P17

Quick, Easy & Affordable

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx

### Express Service

### Write-Your-Own Without Price

P18-P28 ExpressService

Quick, Easy & Affordable

**Dealer Name** 

xxx-xxx-xxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### Express Service

### **Express Service Oil Change** With Complimentary **Multi-Point Inspection**



Oil and filter change with a complimentary multi-point inspection that takes less than 30 minutes. Express Service is performed by Honda-trained technicians using Honda Genuine Parts

Dealer Name

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/x

### Express Service

### **Take Our Battery Test Today**

ExpressService 2

P32

It only takes a few minutes for one of our Honda-trained technicians to perform a complete diagnostic test that could help you avoid unexpected battery failure.

Quick, Easy & Affordable

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/

### Express Service

### **Express Service Oil Change With** Complimentary Multi-Point Inspection ExpressService No Appointment Necessary



Oil & filter change with complimentary multi-point

inspection - convenient while-you-wait service. Performed by Honda-trained technicians with Honda Genuine Parts.

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/x

### Express Service

### **Express Service Oil and Filter Change Plus Tire Rotation**



- · Replacing engine oil
- · Installing Honda Genuine oil filter
- Tire rotation

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/x



### Express Service

### **Express Service Oil Change With** Complimentary Multi-Point Inspection ExpressService - No Appointment Necessary



Oil & filter change with complimentary multi-point inspection that takes under 30 minutes (extra time for car wash). Performed by Honda-trained technicians using Honda Genuine Parts.

Dealer Name

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Express Service

### Discount On Express Service



Quick, Easy & Affordabl

\$10.00 off when you spend \$75.00 - \$99.99 \$20.00 off when you spend \$100.00 - \$149.99

\$25.00 off when you spend \$150.00 - \$199.99

\$35.00 off when you spend \$200.00 or more

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### Express Service

### Watch for the Wrench!



Your vehicle's Maintenance Minder® system tracks the remaining engine oil life in your vehicle. It then displays maintenance service symbols in the Odometer/Trip Meter area. As part of the Maintenance Minder system, a separate "wrench" icon also appears, indicating that required maintenance is due.

Dealer Name

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present or during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### Express Service - Write-Your-Own

### <xxx,xxx mile><xx month> Write-Your-Own With Price



Quick, Easy & Affordable

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please press during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Express Service

### **Express Service Oil Change** With Complimentary **Multi-Point Inspection**



P36

Oil & filter change with complimentary multi-point inspection that takes under 30 minutes (extra time for car wash). Performed by Honda-trained technicians using Honda Genuine Parts.

**Dealer Name** 

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/x

### Express Service

### **Express Service Oil Change** With Complimentary Multi-Point **Inspection Plus Tire Rotation**



Includes:

- · Replacing engine oil
- · Installing Honda Genuine oil filter & tire rotation
- · Complimentary multi-point inspection

**Dealer Name** 

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/

ExpressService

Quick, Easy & Affordabl

### Express Service

### Maintenance Minder® Services A and B

fuel lines/connections, and other components . . . .

Code/Sub Items: 1 Rotate tires

2 Replace air cleaner element, dust & pollen filter, insert drive belt

Replace spark plugs & timing belt (if equipped), inspect valve clearance & water pump

5 Replace engine coolant 6 Replace rear differential fluid (see applicable Owner's Manual for details)

Prices/recommended services may vary by model. Plus taxes and fees where applicable Please present coupon during write-up. Not to be combined with any other discounts.

# Express Service

### Minor Scheduled Maintenance with Complimentary **Multi-Point Inspection**



When it comes to servicing your Honda, why trust anyone other than your Honda dealer? Our Honda-trained technicians will perform a complimentary multi-point inspection with any minor scheduled maintenance, so you can drive with confidence.

**Dealer Name** XXX-XXX-XXXX Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Express Service - In-Cabin Air Filter

### **Express Service Cabin Air** Filter Replacement



Keep dust, pollen and pollutants out of your passenger cabin with a new In-Cabin Air Filter:

- · Blocks dust, pollen, mold spores & other pollutants
- · HEPA filter technology

XXX-XXX-XXXX Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Express Service - Tire Rotation

### **Express Service Tire Rotation**

Try our Express Service. Our Honda-trained technicians will properly rotate your tires while you wait!



Dealer Name XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xc

# Express Service

### **Express Service Brake Inspection**



While you wait, our Honda-trained technicians will inspect: Brake pads/shoes, rotors/drums, master cylinder, calipers

- & wheel cylinders
- Brake fluid level
- Adjust parking brake

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Express Service

What Do My Maintenance Minder® Codes Mean?	P53
Code/Main Items: A. Oil Change. B. Oil & filter change, inspection of brakes, brake hoses/lines, fluid levels, exhaust system, suspension, fuel lines/connections, and other components. Code/Sub Items: 1. Rotate tires. 2. Replace air cleaner element, dust & pollen filter, insert drive belt 3. Replace transmission fluid. 4. Replace spark plugs & timing belt (if equipped), inspect valve clearance & water pump. 5. Replace engine coolant 6. Replace rear differential fluid. (see applicable Owner's Manual for details)	 ExpressService Could the C
Dealer Name  XXX-XXXX  Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.	 

### Express Service

### **Express Service Tire Rotation Plus Complimentary Brake Inspection**



With Express Service, Honda-trained technicians properly rotate your tires while you wait. Includes a complimentary brake inspection!

Quick, Easy & Affordable

Dealer Name

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx

### Express Service

### **Express Service Oil Change** With Complimentary **Multi-Point Inspection**



Oil and filter change with a complimentary multi-point inspection - convenient while you wait service. Express Service is performed by Honda-trained technicians using Honda Genuine Parts

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/x

### Maintenance - SRS Only

### <xxx.xxx mile><xx month> **Recommended Maintenance**

We know you have many choices when it comes to servicing your Honda, but why trust anyone other than your Honda dealer? Our Honda-trained technicians use Honda Genuine Parts so you can enjoy better gas mileage and drive with confidence.



HONDA

Q01 I

Q03

**Dealer Name** 

xxx-xxx-xxxx Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/x:

### Maintenance - SRS Only

### <xxx.xxx mile><xx month> **Recommended Maintenance**

Regularly maintaining your Honda is the best way to protect your investment and help ensure long-term reliability. A wellmaintained vehicle uses less fuel, emits fewer air pollutants and lasts longer than a poorly maintained vehicle.



Q02 I

**Dealer Name** 

xxx-xxx-xxxx Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xxi



### Maintenance - SRS Only

### <xxx,xxx mile><xx month> **Recommended Maintenance**

Don't trust just anyone to perform major maintenance on your Honda. Our Honda-trained technicians know your Honda, and you can feel confident the job will be done right - the first time. A well-maintained vehicle can prolong the life of your investment and protect your resale value.



HONDA

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

# Maintenance Minder® - R Coupons

### Maintenance Minder®

### What is Maintenance Minder®?

This onboard computer:

- · Monitors how you drive
- · Reminds you when it's time for service
- Allows you to enjoy your vehicle without wondering when service is due



R04

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### Maintenance Minder®



<sup>\*</sup> Based on customer's last service visit and model type, only A or B service will image

### Maintenance Minder®

### Watch for the Wrench!

Maintenance Minder® tracks your remaining engine oil life, displaying a wrench in the Odometer/Trip Meter area when service is due. Also displays other symbols when other service is due.



**Dealer Name** 

xxx-xxx-xxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### **Engine Air Filter**



# **Shocks and Struts - U Coupons**

### **Shocks and Struts**



### Variable

### **Parts and Accessories Discount**

Save in our Parts Department:

- \_\_\_ Discount on retail purchases from \$15.00 \$49.99
- Discount on retail purchases from \$50.00 \$99.99
- \_\_\_ Discount on retail purchases from \$100.00 or more

**Dealer Name** 

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

# **Discount on Vehicle Service**

V02

V01

HONDA

Save on vehicle service (including parts and labor):

- \_\_\_ Discount on service from \$15.00 \$49.99
- \_\_\_ Discount on service from \$50.00 \$99.99
- \_\_\_ Discount on service from \$100.00 or more

**Dealer Name** 

Variable

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### Variable

### **Honda Owner Workshop**

V03

**H**onda Owner Workshop

Call today to enroll in our next Honda Owner Workshop

- · Live shop demonstrations
- Free refreshments
- · Meet your Service Advisors
- Your Message or Dates Here)

**Dealer Name** 

xxx-xxx-xxx

### Variable

### **Parts and Accessories Discount**

V1A

Save in our Parts Department:



- Discount on retail purchases from \$49.99 \$99.99
- Discount on retail purchases from \$100.00 \$149.99
- \_\_\_ Discount on retail purchases from \$150.00 or more

**Dealer Name** 

XXX-XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupo during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### Variable

### **Discount on Vehicle Service**

V2A

Save on vehicle service (including parts and labor):



- \_\_\_ Discount on service from \$49.99 \$99.99 \_\_\_ Discount on service from \$100.00 - \$149.99
- \_ Discount on service from \$150.00 or more

**Dealer Name** 

xxx-xxx-xxxx

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### Variable

### **Service Clinic**

V04

Join Us For A SERVICE CLINIC



By appointment only

(Your Message or Dates Here)

**Dealer Name** 

xxx-xxx-xxxx

### Write-Your-Own

Write-Your-Own With Price

Y01-Y11



Dealer Name

XXX-XXXX

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Write-Your-Own

<xxx,xxx mile><xx month> Write-Your-Own With Price

Y26-Y28

HONDA

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

### Write-Your-Own

Write-Your-Own With Price

HONDA

Y0A-Y9A

Service/Model 1

Service/Model 2

### Write-Your-Own

**Dealer Name** 

Write-Your-Own Without Price

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Please refer to your vehicle owner's manual for "0W-20 Oil" vehicles. Ex

XXX-XXX-XXXX

Z01-Z11



**Dealer Name** xxx-xxx-xxxx

### Major Scheduled Maintenance

Don't trust just anyone to perform major maintenance on your Honda. Our Honda-trained technicians know your Honda, and you can feel confident the job will be done right – the first time. A well-maintained vehicle can prolong the life of your investment and protect your resale value. Save time and money with Express Service.



P06

\*\*\*-\*\*\*

es may vary by model. Plus taxes and fees where pon during write-up. Not to be combined with any

# Option 1:

If the coupon images a price, including Write-Your-Own coupons with price, the disclaimer will read:

Prices may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

### Save Time and Money with Our **Express Service**

Use our Express Service and make taking care of your Honda even easier. We use Honda Genuine Parts designed specifically for your Honda.



Dealer Name

xxx-xxx-xxx

# Option 2:

No disclaimer will image on coupons without a price, including Write-Your-Owns without a price.

### **Complimentary Multi-Point** Inspection with Any Service

Our Honda-trained technicians will inspect your vehicle and



let you know if anything needs attention. Call us for details.

coupon during write-up. Expires xx/xx/x

Complimentary

# Option 3:

If the coupon offer is "Complimentary" the disclaimer will read:

Please present coupon during write-up. Expires xx/xx/xx.

### <xxx,xxx mile><xx month> **Recommended Maintenance**

We know you have many choices when it comes to servicing your Honda, but why trust anyone other than your Honda dealer? Our Honda-trained technicians use Honda Genuine Parts so you can enjoy better gas mileage and drive with confidence



Price(s) applicable to Hybrid models. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts.

### What Do My Maintenance Minder® Codes Mean?

Prices may vary by model. Plus taxes and fees where applicable. Please pres-during write-up. Not to be combined with any other discounts. Expires xx/xx/xx

\$00.00 A. Oil Change. R Oil Change, inspect various systems & components
(see applicable service manual for details) \$00.00

1. Rotate tires, check tire pressure and condition

2. Replace Air Cleaner & Cabin Filter, inspect Drive Belt 3. Replace Transmission Fluid . Replace Trainsmission Fluid
 Replace Spark Plugs, replace Timing Belt (if equipped), inspect water pump and valve clearance
 Replace Engine Coolant
 Replace Rear Differential Fluid **Dealer Name** XXX-XXX-XXXX

# Option 4:

If a Hybrid, Hybrid Maintenance Minder® or Hybrid Non-Maintenance Minder® segment is selected the disclaimer will read:

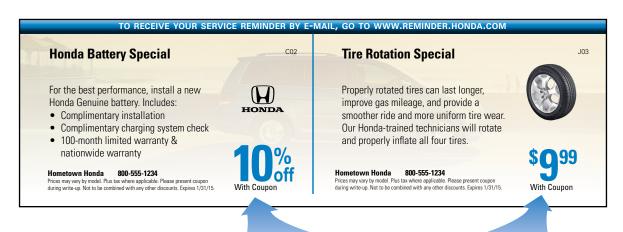
Price(s) applicable to Hybrid models. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

If any Maintenance Minder® coupon R06 variation is selected the disclaimer will read:

Prices/recommended services may vary by model. Plus taxes and fees where applicable. Please present coupon during write-up. Not to be combined with any other discounts. Expires xx/xx/xx.

# **LCC Coupon Pricing Options**

Along with selecting your segmented coupon offers, you can now choose from nine pricing options. Some coupons have limited your options to protect you from making pricing mistakes. Call your Marketing Consultant if you have any questions about these pricing options. This is a sample of how various pricing options will display on our LCC communications.





# Dollar Amount Off \$3000 off

Regular Price \$3895

**Special Price** \$3499

# Special/Regular Price \$1300

# Complimentary Complimentary

Call For Price
Call For Price

Regular and Complimentary
Complimentary
With Coupon
Regular Price 579 95

No Price (Blank)

# **LCC Ad Lines**

24-Hour voicemail

A mini first-aid kit to keep in your glove box All service work is guaranteed for one year

Child's play area Compare our prices

Complimentary car wash with your service

Convenient hours

Early-bird and night drop-off available

Extended evening hours

Complimentary battery test with every service

Complimentary inspection

Complimentary multi-point inspection with any service

Free service clinics
Free shuttle service

Full line of replacement tires

Full service

Fully stocked parts department Honda-trained service professionals

Honor all Honda warranties

Loaner cars available

Match pricing and competitive coupons
Mid-week discounts (Tuesday – Thursday)

Open Saturdays Open Sundays Open Weekends

Our extended hours are convenient to your lifestyle

President's Award Winner
Quick and convenient service

Register for our Honda Owner Workshop

Register your vehicle on the Official Honda Owners site

at owners.honda.com

Rental cars available

Schedule service appointments online at owners.honda.com

Schedule your service appointment on our Web site

Senior discounts Shuttle service Smog Check station

State-of-the-art Honda diagnostic equipment

State inspections performed

Student discounts

Unbeatable customer service Waiting area with phones

Waiting area with phones and computer jacks

We ♥ Your Honda

We offer coffee and donuts
We speak Cantonese\*
We speak Chinese\*
We speak Croatian\*
We speak Farsi\*
We speak French\*
We speak German\*
We speak Hmong\*
We speak Japanese\*

We speak Korean\*
We speak Mandarin\*
We speak Polish\*
We speak Russian\*
We speak Spanish\*
We speak Tagalog\*
We speak Vietnamese\*

We use Honda Genuine Parts

50-character write-your-own message

\*Will image in specific language

# **Express Service Ad Lines**

30-minute guarantee on Express Service oil and filter change

30-minute guarantee on minor and intermediate services

30-minute guarantee on minor services

60-minute guarantee on major services

Ask about our Express Service

Fast in and out – no need to leave your car all day

No appointment needed

Quick write-up in a dedicated Reception Lane

Speak directly with the technician

Try our Express Service

Viewing area to watch your Honda while it's serviced

Why go anywhere but Honda?

# **Amenity Logos**

Children's **Play Area** 



**Complimentary** Coffee



**Express Service** 

Certified

COMPLIMENTARY

**COFFEE OR SNACKS** 

Complimentary

**Coffee or Snacks** 

**Early Bird/ Late Night** 

**Extended Evening Hours** 





**Express Service** 





**Express Service Elite** 



**FREE Battery Test** 



**FREE Car Wash** 

FREE Car Wash w/ Loaner Cars Service



**Available** 



**Multi-Point** Inspection



**Open Saturday** 



**Open Sunday** 



**Open Weekends** 



**Rental Cars Available** 

WiFi



Se Habla Español



**Smog Check** 



**USA TODAY** 



**We Sell Tires** 



**FREE** 

# **Specialty Logos**

**ASE** 

**AAA** 



We Heart Your Honda



FREE Shuttl SERVICE

**AUTOMOTIVE** 

SERVICE EXCELLENCE

**FREE Shuttle** 

ASE Certified Blue



Honda Factory Performance



Honda Brand Facebook Logo

**AYES** 



Blue Skies For Our Children



Dealership Facebook Logo



**PAX** 

**President's Award** 





32

Honda Genuine Oil

Honda

**Amoco** 

**Castrol GTX** 

**Castrol** 

Chevron



**CITGO** 



**CITGO SUPERGARD®** 

Conoco

**Exxon** 

**Havoline** 

**Kendall** 











**Mobil** 

**Mobil 1** 

**Northland** 

**Pennzoil** 

**Quaker State** 











Shell



**Texaco** 



**Valvoline** 



# **OnDemand Self-Mailers**

Along with the coupon offers, OnDemand self-mailers include a panel for a letter. You may choose your letter text from these seven options. This is a sample of how a self-mailer with a variable letter looks.



# OnDemand Variable Letter

Why the Honda Dealer?

Dear << Customer First Name>>:

When it comes to vehicle maintenance, it's tempting to cut corners. But why compromise your Honda's performance, when the top quality Honda care you expect is available at a competitive price?

Our dealership specializes in the Honda Genuine Parts & Service you deserve. And we save you money, too (see attached coupons)! Enjoy prompt, courteous service – a thorough examination and evaluation of all necessary repairs – and most important, the confident feeling of worry-free driving enjoyment.

Isn't it time you experienced a higher standard of automobile service? Give us a call, and we'll be happy to schedule a convenient service appointment. Then, discover for yourself what makes our routine vehicle maintenance – anything but routine.

Sincerely,

# OnDemand Variable Letter 3

Emphasis on Convenience

Dear << Customer First Name>>,

We know you're busy – that's why we make taking good care of your Honda so easy. Thanks to our convenient hours, you can make a service appointment that fits your schedule. We'll handle your vehicle's maintenance and repair needs while you go about your daily activities.

As your local Honda dealership, we're close to where you live or work. Why not call us today to make an appointment that works for you?

Sincerely,

# OnDemand Variable Letter 2

Emphasis on Price

Dear << Customer First Name>>:

There's no reason to sacrifice quality to save money on Honda service. We give you both – quality service and great savings! That's why we'll match any offer from any other auto service facility!\*

What's more, this mailer includes many valuable coupon offers to help you save on the service you need now. What more could you ask for? Call us today to schedule a service appointment.

Sincerely,

\* Simply present competitor's offer at time of service write-up. Not valid on previous purchases.

# OnDemand Variable Letter 4

Emphasis on Facilities

Dear << Customer First Name>>:

Visit our remodeled service department to experience Genuine Honda Service in a state-of-the-art facility! We know you expect convenience without sacrificing quality – and that's what we deliver.

Thanks to our updated service department, you'll enjoy the best possible service in the best possible setting. Of course, some things haven't changed – work is still done by Honda-trained technicians using Honda Genuine Parts.

Call today for a service appointment and check out our new look!

Sincerely,

34

# OnDemand Self-Mailers (Continued)

Along with the coupon offers, OnDemand self-mailers include a panel for a letter. You may choose your letter text from these seven options. This is a sample of how a self-mailer with a variable letter looks.



# OnDemand Variable Letter **5**

### Emphasis on Brakes

Dear << Customer First Name>>:

How are your brakes? While things might seem fine, it's a good idea to have your brakes inspected to make sure they are performing at their best. With safety a concern for all of us, keeping your brakes in top shape is essential. That's why Honda Genuine Parts are so important.

Honda Genuine Brake Pads represent one of the highest possible standards in brake technology. Why settle for anything less?

Call today for a brake inspection appointment.

Sincerely,

# OnDemand Variable Letter 7

### Emphasis on Parts

Dear << Customer First Name>>:

Like you, our goal is to help keep your Honda running like new. Honda Genuine Parts are designed and manufactured to meet Honda's exacting original equipment specifications.

Fortunately we have the factory-specified Honda Genuine Parts you need to keep your vehicle running at peak performance. Use the attached **coupons to SAVE NOW on the parts and services** you need most. Ask about our Honda Genuine parts, including our popular **oil filters, brakes, tires, and battery**.

Count on us for all your Honda Genuine Parts & Service Needs!

Sincerely,

# OnDemand Variable Letter **6**

### **Emphasis on Tires**

Dear <<Customer First Name>>:

How are your tires?

It's easy to take your tires for granted, but taking good care of your tires is very important. For example, inflating your tires to the correct pressure provides:

- Longer tire wear
- Fewer tire problems
- Better fuel economy
- Better handling

Bring your Honda to our service department for a tire inspection. Our Honda-trained technicians will let you know if your tires need to be inflated, balanced, rotated – or even replaced. If we do recommend replacement, we sell Honda Authorized Tires, so you won't need to go anywhere else for tires! Since we sell original equipment tires, you can rest assured you'll get the quality and expertise you expect.

Call today for an appointment.

Sincerely,

# **OnDemand Preset Letter**

### **Tire Education**

The Tire Education preset letter can be accessed by selecting one of the Tire tri-fold OnDemand options: 1) "Make sure you're getting the best tires for your Honda!" OR 2) "Got Tread." Once you have made your choice, you will have the option to use the Tire Education preset letter.

### Not all tires are created equal.

As a Honda Authorized Tire dealer, we sell original equipment (OE) tires. The tires below may look the same — but a closer look will show that they're not. Our Honda-trained technicians will let you know if your tires need to be inflated, balanced, rotated — or even replaced. Bring your Honda to our service department for a tire inspection today.

### **OE Tire**

This tire was jointly engineered by Honda and Dunlop **specifically for your Honda** with improved performance characteristics such as:

- Stiffer casing
- · Reinforced sidewall
- Enhanced tread design for better dry weather handling

### **Non OE Tire**

**Don't be fooled by looks alone!** A retail store tire may look like our Honda tire — but it's not made to your Honda's specifications like ours is.









LCC PROGRAM HEADQUARTERS • 310 W. WISCONSIN AVE. • SUITE 1100 E • MILWAUKEE, WI 53203-2200 800-466-1810 • FAX 800-466-1820